



Safety Excellence in the Land of Enchantment Since 1982

Spring 2019

## A Team with Great Chemistry vs. Teamwork - Tom Novak

### INSIDE:

Cover Story Continued	2
United Way	3
Completed Projects	4-5
Under Construction	6-9
More Exciting News	10
Community Involvement	11
Birthdays & Anniversaries	12

The sports world and the business world have millions of teams that help move organizations to success. But what makes some teams better than others? Often you hear the phrase from championship or highly successful teams that "we had great team chemistry" or "this bunch really gets along and works great together." We all have been a part of a team and I bet all of us have been a part of a highly successful team. Think about why some teams have teamwork but why more successful teams seem to have more than just teamwork. If it were easy, then all teams would be high performing but that is not reality. First, it takes hard work to follow best practices for great team chemistry. It also takes 100% buy-in from all involved. Let's look at some of the key parts needed to build great team chemistry.

- People or the members of the team
- Roles of the people or the interactions that must happen

- Leaders, the catalyst for teams
- Goals or future vision that creates the energy for the team
- Motivation or attraction to the team goal
- The mass or size of team

Depending on the size of the team the approach could be different. Also, depending on the length of time available to achieve a team goal will affect how people need to interact.

The key to successful team chemistry is to remember that all people are different. You must remember this when communicating with others as well as how you listen to others. Make sure you and those around you agree with the norms of various roles. Don't assume that your vision of a team member's role is the same as that team member. Leaders need to communicate several different ways as to why the goals matter. This is key to building energy in the group and providing the desire to work hard for goal



**Check out all Klinger  
has going on in  
Santa Fe!  
(page 9)**

achievement. Always keep in mind that smaller teams put in more effort and energy to achieve goals than large teams. The ultimate key to great team chemistry is to have goals that smaller teams can achieve to maximize the success of your team's larger overall goal.

So how do you manage for team chemistry? Studies have shown that the following actions can create better chemistry within teams and it needs help from both leaders and team members;

#### **LEADERSHIP ROLES;**

**Develop credibility.** Done by demonstrating integrity, having values and keeping your word.

You must be self-assured and speak confidently. Be positive and don't forget to compliment achievements. Find and use common ground to influence the team.

Manage disagreement by discussing options and make sure team members understand why one option was chosen over another. Coach individuals. Listen and appreciate team member opinions.

**Articulate a vision** by making sure the goals are exciting and have purpose for the team members. If the vision is ambitious, colorful, and emotional, your team will be more inspired to connect to the vision and have better focus to complete the goals.

**Set goals within the overall vision.** Goals should be concrete and manageable with specific

direction to the team. Make sure the importance to overall success is emphasized.

**Encourage constructive debate** by being the devil's advocate. Make sure there is some questioning on the team to ensure open debate of concerns. When team members suppress opinions, history shows problems will develop within your plan easier.

Constructive debate within the team will ultimately get you the best plan possible.

**Encourage role making** within the team. Team members know best how to designate tasks within their group based on their experience with team members.

**Promote cohesiveness** by keeping smaller teams, rewarding teams vs. individuals, and making sure teams attack challenges together.

#### **TEAM MEMBER ROLES;**

**Task facilitating.** Develop your plan and procedures (PTP), study the information you get, ask questions, get clarifications. Once work starts, pay attention to your progress, enforce rules or norms, and make improvements to your plan if needed.

**Relationship build** by crediting others ideas and efforts, talk through conflicts, use humor to relieve tension, challenge inappropriate behaviors, be enthusiastic, encourage your teammates, and show concern to other team members if they need an emotional lift.

You can see that there is a lot of hard work that goes into creating team chemistry and everyone has a role to help improve team chemistry. Maybe too often we take some of the above best practices for granted. Maybe we get in a hurry and skip some steps. It is important that we stay diligent to the process of great team chemistry. We must trust each other through team building and make sure everyone is empowered to excel in their role. We assemble great teams at Klinger every day. I challenge all of us to expect more than just teamwork from our teams. We should expect all our teams to have great chemistry. Doing so means we expect our teams to be highly successful. Doing so means we expect our teams to be championship worthy. Thanks to everyone for your efforts to make Klinger Constructors the best construction company in New Mexico.





New Mexico Chapter



## Klinger Apprentice Graduates Head Up ABC Expansion

**Joe Reed** and **Lou Henckel** are the project team for the new ABC addition- a 13,000 SF office, classroom and training labs.

**Albuquerque Business First Article**

**March 11, 2019**

The project is being built directly behind ABC's existing training facility at 2821 Broadway Blvd. NE and will double ABC's footprint to 26,000 SF. Albuquerque-based Klinger Constructors was selected as the project manager through a competitive bid process among ABC's contractor member base. ABC's existing training facility was built in 2009.

"This building addition is a testament to the commitment of ABC members to craft education and to improving outcomes in our community," said **Tom Novak**, CEO of Klinger Constructors.

The building will support ABC's growing apprenticeship program, which consists of seven construction trades and 150 apprentices, according to a release. The training facility will house five lab spaces designed for trade instruction and six classroom and community meeting spaces.

"This is a win for not only our members, and apprentices, but for our state," said Carla Kugler, president and CEO of the ABC New Mexico chapter, in a statement. "We are blessed to be able to provide education in so many trades under one roof. Our apprentices get an enormous benefit from learning next to classmates from other trades — an experience not many other programs in the state can offer."

## Klinger's Past ABC Graduates

**Byron A. Alvarez**

**Brent Callahan**

**Adan Castillo**

**Eli Gonzales, Jr.**

**Chris Griego**

**Zach Haynes**

**Lou Henckel, Jr.**

**Jessie McGuinness**

**Mario Marquez**

**Matt Martinez**

**Daryl Morrill**

**John Patterson**

**Rodimiro Pena**

**Angel Ramirez**

**Ramon Ramirez**

**Joe Reed**

**Antonio Trujillo**

## Klinger's Current Apprentices

**Anthony Gonzales**

**Nicholas Hidalgo**

**Shawn Stewart**

**José Trejo-Martinez**

***Thanks to all of Klinger's ABC graduates and the employees who have made the commitment to the apprenticeship program to further their education.***



## Booz Allen Hamilton

— Joe Reed

**Lou Henckel and Ernest Sedillo** recently finished up the remodel for Booz Allen Hamilton at One Park Square in Uptown. Klinger's team completed this project on time even though faced with a tight schedule, several holidays, material procurement issues and high end finishes. Key subs on Klinger's team included OGB Millwork, Dwight's Glass, CCWC, Firebird, Enchantment Carpet, Eagle Rock, Summit Painting, ISHC, Premier FP, and DRB.

## UNM Dock Replacement

— Joe Reed

**Daryl Morrill and Byron A. Alvarez** completed the main dock replacement for the hospital. Work involved demo of existing equipment and steel decking. The team installed a new concrete pad, new equipment and new steel decking. Key subs were ABC Door & Specialty Electric.

## Satellite Coffee's Newest Location

— Mark Maestas

**Jeff Cate** and crew quickly completed the remodel of Satellite's sixth location on Jefferson. Satellite is owned by Flying Star owners Mark and Jean Bernstein. They have been Klinger customers for over 30 years.

## GCC Rio Grande Cement

— Jim Werkmeister

**Edgar Garcia** and his crew have recently completed a long list of projects in support of GCC's annual winter "outage". Many repairs were made to the dust collection system, some aging chutes were replaced, a trolley hanger assembly was installed, and a "pelletizer" machine was replaced. **Felix Ruiz, Matt Schantz, Abel Marquez-Flores, Jose Trejo-Martinez, Nicholas Hildago, Byron A. Alvarez, and Juan Angel-Vasquez** all contributed to the success of Klinger's efforts during the 2019 outage.

There will be more projects throughout 2019 at GCC, as the necessity to keep up with repairs in an aging facility continues to dictate the workload.

## Poms Insurance

— Joe Reed

**Angel Ramirez** just finished up the Poms Insurance project on the 14<sup>th</sup> floor of Albuquerque Plaza Office Building in downtown. The 10,500 SF remodeling had a tight schedule which was completed on time. Key subs that helped us get the project completed were Albuquerque Cabinet Brokers, Anderson Air Corps, Rodger's Plumbing, Pelletier, Premier Fire Protection and Specialty Electric.

## UNMH Interventional Radiology Storage Area

— Joe Reed

**Greg Guillen** has completed the UNMH Interventional Radiology Storage Area project. The project will give the radiology department much needed space for supplies, equipment and medicine. Key subs are Triwest Fence, Pelletier, Artistic Millwork, Summit Paint, Enchantment Carpet, CH Mechanical, Metal Crafters, AFPG, and Specialty Electric.

## Kirtland Federal Credit Union

— Joe Reed

**Jose Hernandez and Ernest Sedillo** are in the final stages of remodeling Kirtland Federal Credit Union's new loan office located at the corner of

***Las Lomitas Plaza***

**Working at Yonan in Isleta: George Gallegos and Jesus Castillo; bottom right Francisco Sarmiento**

Jefferson and Osuna. Subs helping along the way are Albuquerque Cabinet Brokers, Anderson Air Corps, Lon Caster Plumbing, Pelletier, The Floor Store, Western Commercial Glass, Western States Fire Protection and Specialty Electric.

## **Western Sky Healthcare TI ABQ**

—Jeff Slopek

Last Month we completed the 60,000 SF complete remodel for the first Western Sky Community Healthcare in New Mexico. **Antonio Trujillo** and **Nelson Roop** did an amazing job from beginning to end in respects to safety, quality and production. The three-story building had two phases which required us to work nights and weekends occasionally after turning over the first phase to the customer so we wouldn't disrupt their operations with loud tasks. Key subcontractors on this

project were Pelletier, JTC and Specialty Electric.

## ***Las Lomitas Plaza***

—Joel Loes

In January, Acoma Business Development opened up two new stores at the Las Lomitas site that Klinger finished in 2018. They are the Korean chicken restaurant Bonchon, and the mailbox and postal service PostNet. Foreman **Eli Gonzales Jr.** did a great job closing out the project, cleaning up details, and walking away with a zero punch list on both buildings prior to the Owner starting operations.

## **Holiday Inn Express**

—Joel Loes

Superintendent **Rob Ridenour** and crew finished up the four-floor complete refresh of the Holiday Inn Express at Indian Pueblo Cultural Center in March. The job worked efficiently from the top floor to the bottom and crews finished up in the



main lobby and walked away with an impressively small punch list. The Owner noted that the project was well organized, very clean, and that our crews were incredibly professional throughout. Management at the hotel also noted that they had no lost revenue from guests that left because of construction as everything was well communicated and timed.



*Intel crew from left to right: Cordell Willie, Roberto Yzquierdo, Geraldo Rosales, Omar Anguiano, David O'Bryon and Chris Griego .*

## **Yonan AN Cultural Complex**

— Adam Leyba

The Yonan An Cultural Complex is well underway under the leadership of **Eli Gonzales, Sr.**, This is a remodel of the original Isleta Elementary School which was built in the 1930s. The adobe and viga structure is in excellent condition but presents lots of unique challenges like running new electrical and Mechanical. Walls are having to be notched to conceal conduits and plumbing lines. The structure also has an existing crawl space which is actually a benefit. It has allowed us to utilize the space to run MEP systems. In addition to the interior renovations the exterior renovations are extensive with the addition of a new parking lot, story telling gazebo and lots of landscaping including two hornos. The 13,500 SF project is slated to be completed in early September 2019.

## **Intel**

— Jim Werkmeister

It's a bold new world at Intel New Mexico these days. The place is rapidly waking up again after several years of relative dormancy. Last summer Intel announced that a new process would be moving in to the Rio Rancho site, bringing with it construction jobs and permanent Intel jobs.

Throughout 2017 and 2018, **Byron Gore** and **Jeff Kardas** had revived the Klinger electrical crew by finding new customers at Intel for our services. In doing so, they were able to bring back some key employees such as **David Ruybal** and **Omar Anguiano**. This has proven to be very fortuitous, as the work at Intel is rapidly expanding and taking off. Things got very slow over the holidays, but with spring here **Oscar Ponce**, **Javier Anguiano**, **Gerardo Rosales**, **Chris Griego**, **Rogelio Perez**, and **Nelson Roop** are at Intel bolster-

ing the efforts of the aforementioned people, along with foreman **James Rosas**. At the time of writing this article, Klinger is looking for additional folks to bring on to the electrical crew, as we expect a very heavy workload throughout the remainder of 2019.

## **Facebook Electrical**

— Jim Werkmeister

Klinger has been quietly working directly for the Facebook Facility Operations team in Los Lunas for the past six months. **Juan Payan**, **David Ruybal**, and **Zach Haynes** have been carefully building the foundation for a long and mutually productive relationship with Facebook. The workload has thus far been relatively light, but more and more projects are being added to our list weekly. Along with **Byron Gore**, this crew's careful attention to procedure, helpful attitude, and productivity in the field have validated Facebook's choice of bringing Klinger inside its facility. We look forward to growing our workload and relationship with Facebook as their facility expands.

## **The Stadium at Route 66**

— Joel Loes

Superintendent **Antonio Trujillo** and Foreman **Vicente Ramirez** are carrying on Klinger's presence at the Route 66 Hotel & Casino as we start the fifth project for Laguna Development in the last two years after



*Avanyu Plaza from left to right: Top row; Byron A. Alvarez, Rob Ridenour & Juan Hernandez. Bottom row; Vicente Ramirez, Juan Miranda, Jesus Villa, Sergio Reynosa, Erasmo Medina and Rufino Urquidi.*

beginning our relationship on the buffet renovation project. The project will see the Envy night club demolished and transitioned into a sports bar called The Stadium which will feature high end finishes, a new commercial kitchen, countless televisions for sports entertainment, and a new sports book betting area. The project is well under way in the initial phase of demolition with a completion date ahead of the first NFL game this fall.

## Avanyu Plaza

*– Joel Loes*

Klinger is hard at work on the Avanyu Plaza project just north of the Laguna Burger built last year which will wrap up around Easter. The project includes really intricate site concrete work including Pueblo land colored site walls and a serpentine walkway designed to resemble the Tewa deity for which the plaza

is named after, Avanyu. The site will be used as a community gathering space for the on-going developments at India Pueblo Cultural Center.

## Advanced Management Network/ AMN

*– Brent Callahan*

**Pete Jacobson** started a remodel in February of the existing building which consists of a TI Project interior remodel of a two story building of approximately 20,000 SF each floor. The majority of the work takes place in the 20,000 SF second floor, lobby, and an addition of a new stair tower to access the second floor and new roof terrace. The first floor improvements include remodeling the lobby, and approximately 1,900 SF of storage space. The second floor will be fully renovated with 18 offices, six

conference rooms, one break room, two open office areas, two collaboration areas, one NOC room, one SOC room, and a guest lounge. On the roof there will be a roof terrace with guardrail along the perimeter. The user will occupy the entire second floor, the first floor storage, and the lobby. The first floor will be left vacant for future growth. Site work to be performed includes sealing and coating the asphalt, restriping, leveling outdoor patio concrete and repainting the wrought iron perimeter fence. The project also includes new stucco for the entire building and new building signage. Sub-contractors/Suppliers on this project are: Armour Pavement, DAR Steel, Artistic Millwork, ANI, Sealant Specialists, National Roofing, Grants Steel Sash & Door Hardware, South West Glass & Glazing, Pioneer Stucco Systems, Rob Boyles Drywall, Eagle Rock Contracting, The Floor Store, Mark's Painting, Icon Plumbing Solutions, Split Fire Protection, Engineered Environments, and Northridge Electric. The project is scheduled to be complete late May.

## Tempur Pedic Productions

*– Brent Callahan*

Tempur Pedic has been a valued repeat customer for many years. Klinger continues to work throughout their facility on a wide variety of small projects. Some of the projects **Pete Jacobson, Jose Hernandez** and **Edgar Garcia** have completed



Working at ANM; left to right; Pete Jacobson, Nicholas Hidalgo, Rolando Yazzie, Steve Vogel and Byron Alvarez Sr.

are: installation of a utility elevator, utility road and new overhead door for the new BZMA Carousel Line. Saw cutting of existing interior slab and creating pits for future equipment. Fabricated a large crate for equipment shipment to their Dove Field location. Installation of an exterior concrete pad for propane tank storage, as well as an installation of a re-heat unit for their QA Lab. Fabrication and installation of a new catwalk and stairs over an existing production line and in addition installed duct diffusers to keep production line employees more comfortable. Removal and modification of duct work for the installation of a new shipping rack system. Infill of existing equipment pits and extension of the platform for the BSA Line. Fabricated and installed two jib cranes and created new recessed trenches with floor plates for MEP routing. Relocation of the Flex Line Equipment and duct work while offloading and

installing new equipment for Line One Auto Bagger.

## On-Going Work

*– Brent Callahan*

### TriCore Reference Labs

**Jose Hernandez** finished up a small remodel which was a new Tissue Processing Lab at the main facility.

**Jose** is currently working on several sheet vinyl floor repairs throughout the facility.

### Lovelace Westside Hospital

**Jose Hernandez** finished up a few new small projects at Lovelace Westside hospital. Our work should continue through 2019 on several other small projects starting in April.

## UNMH Endoscopy

*– Joe Reed*

**Daryl Morrill** recently started the Endoscopy project at the UNMH Main Hospital on 2nd floor.

## National Distributing Refresh

*– Jeff Slopek*

In 1993 our President **Ray Smith** began a relationship with National Distributing Company Inc. as a project manager helping them build the facility they have today. 26 years later they still call on Klinger for all of their construction needs. **Carlos Gomez** has been doing an excellent job on this interior/exterior refresh. The interior scope includes a complete refresh of the bathrooms and breakroom with also some work in the mail and conference room. The exterior has a little bit of everything; concrete pads, sidewalk, asphalt and handrail.

## WHAT'S HAPPENING IN SANTA FE?

### Western Sky Healthcare TI

*– Jeff Slopek*

Western Sky Healthcare is a new health insurance company that came to Albuquerque last year. We were awarded this 60,000 SF TI by hard bidding the project. When word came of another TI in Santa Fe Klinger was able to negotiate the project with the owner in lieu of bidding it which speaks volumes to the quality and product we provide for our owners. **Larry Gastian** is running the Santa Fe project. While having a few delays due to unforeseen conditions the project is getting back on track and will be complete by the beginning of April.

**SAFETY FIRST!**



From left to right: Edgar Montanez, Fitzgerald Maez, Salomon Cordero Jr., Anthony Gonzales, Leonard Gonzalez, Adan Castillo, Shawn Stewart, Victor Urquidi, Jessie McGuinness, Alfredo Ramirez, Mario Marquez, Carlos Macias, Johel Duran-Morales, Humberto Tena, Adan Cardenas, Daniel Jimenez, Rodimiro Pena, Juan Angel Vasquez, Rafael Rivera Antonio Loya, Matt Martinez, Nick Danielson, John Patterson & Richard Shannon.

## Peyote Bird Designs

*– Jeff Slopek*

Peyote Bird is a family owned jewelry shop in Santa Fe that was established in 1974. The native New Mexican owners currently have one shop in Santa Fe and are finally ready to expand. The location of the building is in the historic district of Santa Fe which brings many restrictions to design and construction. General foreman **Angel Ramirez** is in charge of the demo and reconstruction of this project. The south end of the building is roughly 3' lower than the north. We have completed demo of the lower portion of the roof and raised it so the whole building is at one elevation. In addition to the structural work we are installing new storefront, paint, doors, lighting and plumbing fixtures.

## Dion's in Santa Fe

*– Joe Reed*

Santa Fe will be getting a Dion's by the end of summer. It's Dion's 19<sup>th</sup>

store in New Mexico and their first one that will not be a free standing store off south Cerrillos Road.

## New Mexico School for the Arts

*– Mark Maestas*

Work continues under the leadership of **Joe Aguirre** and **Jason Tabbert**. The new school campus is located within an existing building in the Santa Fe Railyard District of downtown Santa Fe. Phase I includes a complete renovation of three buildings totaling 72,688 SF. The original center was built in the late 1800s. It includes classrooms, a media center, administrative offices, a counseling center, art studios, rehearsal spaces, practice rooms, and kitchen. Future work, will include dormitories along with a full cafeteria and a courtyard, and phase III will include a performing arts center.

This winter was a challenge but with longer and warmer days now upon us we are making great

progress. All the buildings are dried in and we are currently installing drywall, painting and completing site work. Even with all the additional unforeseen work Joe and crew continue to make good progress and are still on schedule. Thanks everyone for working safe and keep up the great work.

## Eldorado Pool

*– Joel Loes*

Superintendent **Art Candelaria** and Foreman **Jeff Cate** are on site to finish what Klinger started in 2015 with the ballroom addition at the Eldorado hotel off the plaza in Santa Fe. This project includes a rooftop pool featuring multiple spas and an infinity edge pool. We will also convert the surrounding 23 guestrooms into patio-access rooms and build a new terrace bar building with restrooms, pool equipment, a commercial kitchen, and bar. The project will meet completion in early summer.



## Project Awards

*– Shirley Anderson*

Klinger projects received awards once again at both ABC and NAiOP. In December the New Mexico NAiOP Chapter hosted their annual awards luncheon. Klinger's team joined over 400 people attending the event.

**Joel Loes and Art Candelaria** completed Avanyu Plaza at the Indian Pueblo Cultural Center and received the Eagle Award from NAiOP for Best Retail Project and an Award of Merit from ABC.

**Brent Callahan and Rob Ridenour** completed The Cage Storage facility on Central that was also recog-

nized by NAiOP and ABC with Merit Awards.

This year NAiOP's event theme was a spoof on Seinfeld episodes with National Lampoon's Vacation with videos of fun skits. Once again Klinger's Tom Novak, Jeff Slopek and Shirley Anderson participated in scenes. This was Shirley's eighth year as a volunteer on the NAiOP Awards committee.



## New Addition to Klinger Office

Please join us in welcoming Rachel Padilla to the Klinger office. Rachel was born and raised in Albuquerque and is the proud mom of two girls, Veronica 5 and Davina 2.

*Rachel replaced Monica Banghart.*



## ABC FOUNDERS CIRCLE AWARD RECIPIENT CONGRATULATIONS TOM NOVAK!

Honoring those who have given their utmost time and attention to the ABC organization for decades. Tom was presented the award at ABC's January lunch.

Tom has been a valued member to ABC for many years as a past chair, board member and long time member of their Trust Advisory committee.



New Mexico Chapter

# United Way



**SPECIAL THANKS TO ALL OUR  
EMPLOYEES WHO CONTRIBUTED  
TO THIS YEAR'S UNITED WAY  
CAMPAIGN.**



United Way of Central New Mexico staff came by to thank Klinger for another successful employee campaign.

*Pictured left to right: United Way's Chris Morrison joined Ray Smith, Joel Loes, Antonio Trujillo, Shirley Anderson, Adam Leyba and United Way's Paul Vuchetich & Stephanie Kozemcheck for a fun celebration.*

## 60% of Our Total Donations are Going to Support the Community Fund.

United Way of Central New Mexico's Community Fund helps ensure that all individuals and families in central New Mexico:

- Achieve their potential through education
- Are healthy and safe
- Are financially stable
- Live life with dignity

“Remember that the happiest people are not those getting more, but those giving more.”  
—H. Jackson Brown Jr.

## H A P P Y   B I R T H D A Y



Juan A. Hernandez	3/4	Byron A. Alvarez	3/29	Rob Ridenour
Hector Ruiz	3/4	Jeff Cate	3/30	Joe Velasquez
Steve Vogel	3/6	Nelson Roop	4/3	Justin Walker
Edgar Montañez	3/8	Abel Marquez Flores	4/4	Adam Leyba
Greg Guillen	3/13	Jesus Villa	4/4	Frankie Velasquez
Lou Henckel, Jr.	3/14	Joe Aguirre	4/6	Angel Ramirez
Ernest Sedillo	3/19	Alfredo Ramirez-Marin	4/10	Jason Tabbert
Shirley Anderson	3/28	José Trejo-Martinez	4/10	Juan Payan
		Joel Loes	4/13	Juan Armas-Torres
		Timothy Bland	4/26	Anthony Gonzales
		David Ruybal	4/29	Edgar Garcia
		Antonio Loya	5/2	Victor Urquidi-Morales
		Byron Gore	5/5	George Gallegos
		Antonio Trujillo, III	5/9	Sergio Reynosa
		Shawn Stewart	5/11	Manuel Rojo-Estrada
		Javier Anguiano	5/12	Johel Duran-Morales
		Gregorio Franco	5/17	

## Y E A R S   O F   S E R V I C E

**Congratulations to all our employees with over 20 years with Klinger!!!**

Tom Novak	38
Ray Smith	35
Eli Gonzalez, Sr.	31
Pete Jacobson	29
Eli Gonzales, Jr.	23
Joe Aguirre	22
Francisco Sarmiento	22
Richard Shannon	22
Adam Leyba	20
Shirley Anderson	19
Brent Callahan	19
David Ruybal	19
Steve Vogel	19
George Gallegos	18
Juan Payan	18

Rufino Urquidi	18	Ernest Sedillo	3
Juan A. Hernandez	16	Jeffrey Slopek	3
Mario Marquez	16	Victor Urquidi-Morales	3
Greg Guillen	15	Juan Angel-Vazquez	2
Alfredo Ramirez-Marin	14	Salomon Cordero, Jr.	2
Byron Alvarez, Sr.	13	Johel Duran-Morales	2
Jessie McGuinness	11	Flavio Fuentes	2
Juan Miranda	11	Nicholas Hidalgo	2
Joel Loes	10	Humberto Tena	2
Byron A. Alvarez	7	José Trejo-Martinez	2
Lisa Anglada	7		
Nelson Roop	7		
Gregorio Franco	3		
Chris Griego	3		
Antonio Loya	3		
Erasmo Medina	3		
Oscar Ponce	3		
Manuel Rojo-Estrada	3		

**www.klingerllc.com  
to see more about  
our projects.**

**To request a corporate  
brochure please call  
(505) 822-9990.**